Nevada Problem Gambling Services

STRATEGIC PLANNING FOR USE OF SFY2020 & SFY2021 BIENNIAL BUDGET INCREASE FROM $2.6M TO $4M

Allocation Discussion
Fiscal Analysis
Problem Gambling Service Components:
Budget by Category

**Prevention** (inclusive of public awareness & outreach)
- SFY19: $209,991
- SFY20: $157,859
- Enhance? How?

**Research** (inclusive of prevalence surveys)
- SFY19: $0
- SFY20: $0
- Enhance? How?

**Workforce Development**
- SFY19: $53,000
- SFY20: $26,279
- Enhance? How?

**Treatment**
- SFY19: $870,637
- SFY20: $893,500
- Enhance? How?

**Information Management** (evaluation & utilization reporting)
- SFY19: $139,372
- SFY20: $144,537
- Enhance? How?

**Administration** (program consultation contract)
- SFY19: $93,000
- SFY20: $60,000
- Enhance? How?

SFY2020 Current Obligation = $1,228,175; Authority = $2,000,000; Difference = $771,825
### Program Components
- Prevention / Public Awareness
- Research
- Workforce Development
- Treatment
- Information Management
- Administration

### Enhancements per Strategic Plan
- Statewide public awareness campaign
- Prevalence study
- Create WFD “add-on” codes; CASAT, others
- Increase rates & caps; “add-on codes”, specialty courts
- Increase capacity
- Increase capacity
## Budget Projected for FY2020

<table>
<thead>
<tr>
<th></th>
<th>FY16</th>
<th>FY17</th>
<th>FY18 &amp; 19</th>
<th>SFY 18 &amp; 19 Grants</th>
<th>Current SFY 20 Grants based on $1.3M</th>
<th>Starting Point Discussion Allocation Applied to SFY 20 $2M Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Treatment</strong></td>
<td>68%</td>
<td>58%</td>
<td>60%</td>
<td>$870,637</td>
<td>68%</td>
<td>$893,500</td>
</tr>
<tr>
<td><strong>Prevention, Inclusive of Public Awareness</strong></td>
<td>15%</td>
<td>15%</td>
<td>16%</td>
<td>$209,991</td>
<td>12%</td>
<td>$157,859</td>
</tr>
<tr>
<td><strong>Workforce Development</strong></td>
<td>4%</td>
<td>4%</td>
<td>4%</td>
<td>$53,000</td>
<td>2%</td>
<td>$26,279</td>
</tr>
<tr>
<td><strong>Data Collection / Eval</strong></td>
<td>8%</td>
<td>11%</td>
<td>11%</td>
<td>$139,372</td>
<td>11%</td>
<td>$144,537</td>
</tr>
<tr>
<td><strong>Research</strong></td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Unobligated Contingency Funds (for 6 month reallocation)</strong></td>
<td>0%</td>
<td>8%</td>
<td>5%</td>
<td>$54,840</td>
<td>3%</td>
<td>$39,419</td>
</tr>
<tr>
<td><strong>Diversion Court</strong></td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Administration, Inclusive of Consultation Contract</strong></td>
<td>4%</td>
<td>3%</td>
<td>4%</td>
<td>$41,000</td>
<td>4%</td>
<td>$60,000</td>
</tr>
<tr>
<td><strong>Total Authority</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>1,368,840</strong></td>
<td><strong>1,321,411</strong></td>
<td></td>
</tr>
</tbody>
</table>

*Note: It this time and subject to change, DPBH direct costs for administering Nevada Problem Gambling Services will not be charged to the $2M program budget (staff and overhead costs). Administrative costs charged to the $2M program budget are only those contracted / out-sourced services.*
Problem Gambling Treatment

REIMBURSEMENT RATES
Nevada PG Treatment Reimbursement Rate Comparisons: Current, National Median, Provider Recommended Average

Current Rate | National Median Rate | Provider Recommended Rate (Average)
--- | --- | ---
Residential | $190.50 | $187.50
Individual | $66 | $84 | $118
Group | $24 | $32.44 | $31.63

Individual and Group rates based on one-hour of service
ACPG Reimbursement Subcommittee: Gambling Treatment Rate Survey RESULTS

Provider survey responses indicate current rates:

- Do not support the cost of doing business
- Are significantly detrimental to client care
- Are significantly detrimental to employee retention
- Are significantly detrimental to program sustainability

Respondents rated impact on a 4-point scale with 0 = no impact to 3 = critically detrimental. Average impact scores ranged from 2.0 to 2.5
Gambling Treatment Rates & Caps: Current & Planned

■ SFY2019 per Strategic Plan
  ■ Treatment episode cap:
    ■ $2,200 for outpatient treatment
    ■ $3,000 residential treatment

No change in rates

<table>
<thead>
<tr>
<th>Types of Provider</th>
<th>Assessment\Diagnostic Workups</th>
<th>PRIMARY TREATMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Individual Session</td>
</tr>
<tr>
<td>CPGC</td>
<td>$82.50/hr</td>
<td>$66/hr</td>
</tr>
<tr>
<td>CPGC-I</td>
<td>$62/hr</td>
<td>$49.5/hr</td>
</tr>
</tbody>
</table>

■ SFY2020 per Strategic Plan
  ■ Treatment episode cap:
    ■ $2,350 for outpatient treatment
    ■ $3,200 residential treatment
  ■ New “Add-on” Codes
    ■ Capped at 8% of total grant award
SFY 18 & SFY 19
Problem Gambling Treatment Spending by Quarter

Note: All figures based on actual claims for all providers and all months except for SFY 2019 Q4 where an estimate is provided (missing May and June claim data)
During FY18 Q4 some grantees budgets fell short resulting in artificially reduced claims.
### Options to Consider for Raising Treatment Rates and Caps

<table>
<thead>
<tr>
<th>Package Options</th>
<th>% of Annual Budget</th>
<th>2-Year Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Option #1: 25% Package</td>
<td>59%</td>
<td>$2,360,000</td>
</tr>
<tr>
<td>Option #2: SAPTA Match</td>
<td>63%</td>
<td>$2,500,000</td>
</tr>
<tr>
<td>Option #3: Package of Provider Requests</td>
<td>61%</td>
<td>$2,450,000</td>
</tr>
</tbody>
</table>

*Note: Estimates projected at +/- 20% confidence level due to many variables that can influence treatment system performance such as changes in problem gambling rates, grantee staffing and program changes, changes in public awareness of treatment, changes in public attitude toward help seeking, treatment availability, etc.*
### Treatment Increase: Package Option 1

<table>
<thead>
<tr>
<th>Action</th>
<th>Estimated Annual Fiscal Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reimbursement rates increase 25%</td>
<td>$115,385</td>
</tr>
<tr>
<td>Outpatient cap increases to $3,000</td>
<td>$87,120</td>
</tr>
<tr>
<td>Residential cap increases to $4,000</td>
<td>$48,640</td>
</tr>
<tr>
<td>Add-on codes capped at 10% of total.</td>
<td>$102,115</td>
</tr>
</tbody>
</table>

**Estimated SFY 2020 Treatment Budget:** $1,123,260  
**Estimated SFY 2021 Treatment Budget:** $1,235,586 (assumes 10% growth)

**Budget adjustment:** Add $229,760 (SFY 2020); Add $342,086 (SFY 2021)

Based on beginning allocation of $893,500

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Based on total FY2018 data: (a) claims total of $770,000; 528 outpatient enrollments & 76 residential per year; average outpatient case cost of $1,238; average residential case cost of $2,493. Assumptions: (a) SFY2018 predictive of SFY2020 performance; (b) Cap increases assume 33% outpatient enrollees and 80% residential enrollees would utilize cap increase; (c) Rate increase moderated by cap thereby adjusted downward by 80% for residential and 33% for outpatient.
Treatment Increase: Package Option 2

Matching SAPTA Rates (+/- 2%) for Provider Type 17 (note, SAPTA rates converted to 15 min units)

**Action**
- Index reimbursement rates to SATPA
  - Residential treatment: $142 per day (1%↑);
  - Assessment: $38 per unit (8 unit max; 90791/H001) (19%↑);
  - Individual & Family sessions: $27 per unit (90837) (39%↑);
  - Group: $8.15 per unit (90853) (26%↑);
- Outpatient cap increases to $3,000 (27%↑)
- Residential cap increases to $4,000 (25%↑)
- Add-on codes capped at 10% of total.

**Estimated Annual Fiscal Impact**
- $171,399
  - $2,122
  - $34,090
  - $46,469
  - $88,188
- $87,120
- $48,640
- $107,716
- $414,875 SFY2020

Estimated SFY 2020 Treatment Budget: $1,184,875
Estimated SFY 2021 Treatment Budget: $1,303,363 (assumes 10% growth)

Budget adjustment: Add $291,375 (SFY 2020); Add $409,863 (SFY 2021)

Based on total FY2018 data: (a) claims total of $770,000; 528 outpatient enrollments & 76 residential per year; average outpatient case cost of $1,238; average residential case cost of $2,493
Assumptions: (a) SFY2018 predictive of SFY2020 performance; (b) Cap increases assume 33% outpatient enrollees and 80% residential enrollees would utilize cap increase
Treatment Increase: Package Option 3

**Action**
- Adjust reimbursement rates via provider input
  - Residential treatment: $150 per day (7% ↑);
  - Assessment: $25 per unit (12 unit max) (17% ↑);
  - Individual & Family sessions: $22 per unit (25% ↑);
  - Group: $7.00 per unit (14% ↑)
- Outpatient cap increases to $3,000 (27% ↑)
- Residential cap increases to $4,000 (25% ↑)
- Add-on codes capped at 10% of total.
- Intake assessment removed from cap

**Estimated Annual Fiscal Impact**
- $84,090
  - Residential treatment: $6,630
  - Assessment: $23,508
  - Individual & Family sessions: $30,670
  - Group: $23,282
- $87,120
- $48,640
- $106,036
- $70,512
- $396,398  SFY2020

Estimated SFY 2020 Treatment Budget: $1,166,398
Estimated SFY 2021 Treatment Budget: $1,283,038  (assumes 10% growth)

**Budget adjustment:** Add $272,898 (SFY 2020); Add $389,538 (SFY 2021)

Based on total FY2018 data: (a) claims total of $770,000; 528 outpatient enrollments & 76 residential per year; average outpatient case cost of $1,238; average residential case cost of $2,493. Assumptions: (a) SFY2018 predictive of SFY2020 performance; (b) Cap increases assume 33% outpatient enrollees and 80% residential enrollees would utilize cap increase; (c) Rate increase moderated by cap thereby adjusted downward by 80% for residential and 33% for outpatient.
Gambling Court Investment Proposals

Investment

- Gambling Treatment Diversion Court
  - Details provided by Ms. Parker

Supplemental changes to strategic plan

- Create new gambling treatment codes for reimbursing treatment grantees court reporting and other to be identified services related to serving court mandated clients
- Create new treatment reimbursement codes for court mandated clients not meeting medical necessity standards for grant supported gambling treatment
  - For clients in sustained remission grant pays up to 50% (?) of service cost, client co-pay up to 100%, provider fees not to exceed state reimbursement rates

Budget

- $40,000 ?
## Workforce Development Investment Options

**(Jeff Marotta)**

### Investment
- Subsidize Nevada Conference on Problem Gambling
- Center for the Application of Substance Abuse Technologies (CASAT) contract for PG training
- Increase “add-on” code limitation to enable greater use of the “Staff Professional Development” add-on code for treatment grantees. *
- Issue WFD RFP/RFI & see what we get

### Annual Budget
- $26,279
- ?
- ?
- ?

*Included under treatment allocation*
Public Awareness Investment Options
(Alan Feldman)

**Investment Options**
- Statewide TV ads
- Outdoor billboards
- Website development
- Social media campaign
- Industry partnership initiative
- Public media initiative
  - Contract for media relations expert

**Budget?**
- $102,324.00
Research Investment Proposal: UNLV

(Bo Bernhard)

UNLV Proposal

- Expand Information Management & Evaluation
  Contract with UNLV
  - Add research questions to explore pathways to healthy outcomes
  - Statewide study: Add problem gambling questions to BRFSS & analyze
  - Increase capacity for ad hoc requests
  - Increase staffing levels to increase response time and capacity

Requested Budget

- $430,301.22
  - $286K budget increase (up from $144K)
Next Steps

Open for discussion. Below is one path for consideration:

- Draft revised strategic plan
- Circulate for stakeholder and public comments
- Revise based on input
- Present to ACPG for further discussion and consideration for formal endorsement (October target date)